

Effective Date: October 20, 2017 (Contract Period: August 23, 2016 thru August 22, 2021)

BearCat GSA Price List w/ Option Prices
LENCO CONTRACT # GS-07F-169DA - Contract End Date August 22, 2021

Schedule Number 084 SIN #426 5B

Qty/Vol Discount: .5% Discount Each Off Purchase of (5) (Off Base Model)

1% Discount Each Off Purchase of (10) (Off Base Model)

PROPRIETARY

| Item:   | Product # | Commercial                                       | G  | SA Net Price |
|---|-----------|--|----|--------------|
| Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)                   | BC55003   | \$ 209,255.79                                    | \$ | 198,793.00   |
| V-10 Gasoline Engine Standard   |           | ,  |    |              |
| Electric Options:   |           |  |    |              |
| Diesel Engine, 6.7L Turbo   | BCDLEN    | \$ 8,557.89                                      | \$ | 8,130.00     |
| 4-Channel DVR 160 GR  | BC4CHDVR  | \$ 1.842.11                                      | \$ | 1.750.00     |
| 17" Flat Panel LCD Monitor  | BC17FPLCD | \$ 1,842.11                                      | \$ | 1,750.00     |
| 24-Volt Conversion System; 2-Cycle Batteries - CROWS                    | BC24VCSYS | \$ 13,157.89                                     | \$ | 12,500.00    |
| AC-DC Power Inverter 1,800 Watt w/ Battery Charge Feature               | BCPINV2   | \$ 4,685.26                                      | -  | 4,451.00     |
| AC-DC Power Inverter 3,600 Watt w/ Battery Charge Feature               | BCPINV36  | \$ 5,728.42                                      | -  | 5,442.00     |
| Backup Camera System with Monitor                                       | BCBU      | \$ 2,417.89                                      | _  | 2,297.00     |
|   |           | + /  | -  |              |
| Electric Power Heated Mirrors   | BCMIR     | \$ 1,587.37<br>\$ 5.940.00                       |    | 1,508.00     |
| Electric Power Winch (Deletes Front Storage Area on Bumper)             | BCWNCH    | + -,   |    | 5,643.00     |
| Explosive Gas Detection Pkg   | BCDRG     | \$ 5,289.47                                      |    | 5,025.00     |
| Heated Windshield Upgrade   | BCHGW     | \$ 2,266.32                                      | -  | 2,153.00     |
| High Intensity Driving Lights in Front Bumper                           | BCHIDL    | \$ 1,410.53                                      |    | 1,340.00     |
| LED Headlight Upgrade   | BCHLLED   | \$ 1,894.74                                      |    | 1,800.00     |
| Intercom System; Inside to Outside                                      | BCINT     | \$ 3,022.11                                      |    | 2,871.00     |
| Integration of Cust Supplied Monitor/Computer Component                 | BCCUSTMON | \$ 1,578.95                                      |    | 1,500.00     |
| Integration of Cust Supplied Fiber Optic Spool/Ground Mt & Roof Lead    | BCCUSFIBR | \$ 3,684.21                                      | -  | 3,500.00     |
| Kussmaul Super Eject Deluxe   | BCKUSS    | \$ 994.74  | -  | 945.00       |
| Light Bar Prep Package  | BCILB     | \$ 528.42  | -  | 502.00       |
| On Board <b>SCBA</b> System/Includes Bottled Air & Inside Attach Points | BCSBA     | \$ 27,051.58                                     | -  | 25,699.00    |
| Mounting Plates for Customer Supplied Air Packs (3)                     | BCCUSTAIR | \$ 789.47  | -  | 750.00       |
| Pan/Tilt 26X NTSC Color Camera w/Joystick/Monitor                       | BCPANTILT | \$ 19,473.68                                     |    | 18,500.00    |
| Radiation Detection Package   | BCRAD     | \$ 5,289.47                                      | _  | 5,025.00     |
| Radio Prep Package, (1) Max (2)   | BCINSRA   | \$ 528.42  | -  | 502.00       |
| Rear A/C - Heating System: High Capacity                                | BCHAC     | \$ 3,128.42                                      |    | 2,972.00     |
| Rear A/C - Heating System: High Capacity Upgrade                        | BCHACUP   | \$ 4,029.47                                      |    | 3,828.00     |
| Rear A/C - Heating System: Engine Mounted                               | BCEMAC    | \$ 11,052.63                                     | \$ | 10,500.00    |
| Roof Mounted Remote Control Spot Light (1) - Max (4)                    | BCRCSL    | \$ 1,056.84                                      | \$ | 1,004.00     |
| Roof Mounted Remote Control Spot Light - LED                            | BCSSLED   | \$ 1,477.89                                      | \$ | 1,404.00     |
| Telescoping Mast System; 10' w/Compressor & Proximity Switch            | BCTELMAS  | \$ 21,052.63                                     | \$ | 20,000.00    |
| Thermal Image & Color Camera w/Flat Screen Color Monitor                | BCTI      | \$ 30,225.26                                     | \$ | 28,714.00    |
| VSP Style Low Profile & Scene Lighting Pkg                              | BCVSPL    | \$ 4,282.11                                      | \$ | 4,068.00     |
| Whelen Edge Light Bar (Installed)                                       | BCWELB    | \$ 2,141.05                                      | \$ | 2,034.00     |
| Whelen Liberty LED Light Bar (Installed)                                | BCLED     | \$ 3,077.89                                      | \$ | 2,924.00     |
| Trauma Lighting (6) Overhead Dome White w/Hi/Low/Red                    | BCLTMED   | \$ 2,629.47                                      | \$ | 2,498.00     |
| LRAD Wiring Prep (for internal controls)                                | BCLWP     | \$ 4,757.89                                      | \$ | 4,520.00     |
| LRAD T-Lock Mount   | BCLTM     | \$ 1,713.68                                      |    | 1,628.00     |
| LRAD Hatch Mount  | ВСМНМ     | \$ 1,435.79                                      |    | 1,364.00     |
| LRAD Roof Rail Mount  | BCLRRM    | \$ 1,505.26                                      | _  | 1,430.00     |
| In-Line Diesel Fuel Heater  | BCDFH     | \$ 789.47  |    | 750.00       |
| ECM Diagnostics System  | BCEDS     | \$ 315.79  |    | 300.00       |
| Fire Suppression System (Crew Area Only)                                | BCFSSCA   | \$ 19,894.74                                     |    | 18,900.00    |
| Interior Options:   | DOI 000/1 | Ψ 10,001.71                                      | Ψ  | 10,000.00    |
| Advanced BMI MRAP Gunner's Seat   | BCBMIGS   | \$ 1,562.11                                      | \$ | 1,484.00     |
| Blast Seat (Each)   | BCBSEATS  | \$ 3,173.68                                      |    | 3,015.00     |
| 2-Mid Back Seats in Rear (Bench Seats Shortened)                        | BCMBS     | \$ 1,662.11                                      |    | 1,579.00     |
| Center Mounted Bench Seating with Storage                               | BCCENTMB  | \$ 2,620.00                                      | -  | 2.489.00     |
| Ford F550 Service Manuals   | BCFMNL    | <del>                                     </del> | _  | 625.00       |
|   | BCSBLT    |  | -  |              |
| Seat Belts Rear Bench Seats   |           |  |    | 1,244.00     |
| Spec Rest Snipper System  | BCSRESTSS | \$ 2,084.21                                      |    | 1,980.00     |
| Work Counter/Control Station w/Swivel Seat/Lumbar Support  Page 1 of 2  | BCWKCT    | \$ 5,263.16                                      | ۵, | 5,000.00     |

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|  |           |               |                                       |
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| BearCat GSA Price List w/ Option Prices  |           |               |                                       |
| LENCO CONTRACT # GS-07F169DA - Contract End Date August 22, 2021                 |           |               |                                       |
| Schedule Number 084 SIN #426 5B  |           |               |                                       |
| Item:  | Product # | Commercial    | GSA Net Price                         |
| Exterior Options:  |           |               |                                       |
| Run-Flat Tires: Set of (6)   | BCRF6     | \$ 6,347.37   | \$ 6,030.0                            |
| 19.5" Spare Tire with Run Flat   | BCSTRF    | \$ 2,166.32   |                                       |
| Run-Flat Tires for 22.5" Tire and Wheel Upgrade                                  | BCRF225   | \$ 7,455.79   | · · · · · · · · · · · · · · · · · · · |
| 22.5" Spare Tire with Run Flat   | BCSTRF2   | \$ 2,782.11   |                                       |
| 22.5" Tire and Wheel Upgrade   | BCTWU     | \$ 9,263.16   |                                       |
| G3/G4 Spare Tire with Run-Flat   | BC40STRF  | \$ 5,214.74   |                                       |
| (1) 7" Vertical GunPort Upgrade  | BCGP7     | \$ 160.00     | · · · · · · · · · · · · · · · · · · · |
| 4-Door Configuration   | BC4DR     | \$ 8,271.58   |                                       |
| Armored Engine Firewall  | BCAEF     | \$ 14,965.26  |                                       |
| Ballistic Skip Round Shield  | BCBSRS    | \$ 2,037.89   | \$ 1,936.0                            |
| BearCat EOD Pkg/Robot Deployment Door/Truck Extension/Raised Roof                | BCEOD     | \$ 29,473.68  | · · · · · · · · · · · · · · · · · · · |
| Front Mtd Hydraulic Robot Lift/Delivery Platform/Winch                           | BCFMHYRO  | \$ 7,894.74   | \$ 7,500.0                            |
| BearCat <b>G3</b> 4-Wheel Off-Road Upgrade Pkg w/Run-Flats                       | BC3WOFFRD | \$ 36,797.89  | \$ 34,958.0                           |
| BearCat <b>G4</b> Off-Road Pkg w/RunFlats/4-Dr/Lg Tinted Windows/2-Rear Seats    | BCG4      | \$ 50,173.68  | \$ 47,665.0                           |
| BearCat G5 4-Wheel Mine Resistant Package  | BCG5      | \$ 78,190.53  | \$ 74,281.0                           |
| BearCat X2 Utility Package   | BCX2      | \$ 9,157.89   | \$ 8,700.0                            |
| BearCat X3 Utility Package   | BCX3      | \$ 36,797.89  | \$ 34,958.0                           |
| BearCat X-Series Fire Response Package   | BCX3MON   |               | . ,                                   |
| · •  | BCMEDEVAC | \$ 98,842.11  | *,                                    |
| BearCat MedEvac (4) Litter Pkg   |           | \$ 20,870.53  | \$ 19,827.0                           |
| BearCat MedEvac LAPD TEMS Version  | BCMEDLAPD | \$ 20,870.53  | \$ 19,827.00                          |
| BearCat MedEvac LASD TEMS Version  | BCMEDLASD | \$ 20,870.53  | \$ 19,827.00                          |
| BearCat Life-Cycle Maintenance Program   | BCLCMP    | \$ 146,895.79 |                                       |
| Light Weight Assault Litters   | BCLWAL    | \$ 1,315.79   | · · · · · · · · · · · · · · · · · · · |
| BearCat <b>VIP</b> , <b>SUV</b> Pkg  | BCVIPSUV  | \$ 42,500.00  |                                       |
| Bedrock Paint  | BCPJ      | \$ 2,166.32   |                                       |
| Emergency Escape Hatch   | BCEEH     | \$ 3,602.11   |                                       |
| Extreme Heat Reducing Insulation & Sound Reduction Pkg                           | BCEXHT    | \$ 2,151.58   |                                       |
| Front Mounted Receiver with Ram Post and Plate                                   | BCFRAM    | \$ 4,735.79   | -                                     |
| Hydraulic Ram Upgrade  | BCHYDRAM  | \$ 5,768.42   | \$ 5,480.00                           |
| Ram Cam with Monitor   | BCRC      | \$ 25,187.37  |                                       |
| Ram Cam Prep Pkg   | BCRCP     | \$ 2,291.58   |                                       |
| RAM Cam Plug & Play Package  | BCPPP     | \$ 5,305.26   | \$ 5,040.00                           |
| Gas Injector Unit  | BCGIU     | \$ 15,317.89  |                                       |
| Gun Mount for 240/.50 w/Pedestal/Gasket/Armor Shield                             | BCGMT240  | \$ 8,412.63   |                                       |
| High Gloss Exterior Paint (CARC is Standard)                                     | BCHGP     | \$ 7,052.63   | · · · · · · · · · · · · · · · · · · · |
| Military Style Cupola and Mechanical Turret System                               | BCMTUR    | \$ 19,646.32  |                                       |
| Military Style Cupola w/Ballistic Windows & Mechanical Turret System             | BCMCUPOLA | \$ 27,706.32  |                                       |
| 1-Plasma Rope  | BCPLAS1   | \$ 529.47     |                                       |
| BearCat UV Ray Protective Cover  | BCUVPC    | \$ 2,555.79   |                                       |
| BearCat Spare Parts Kit  | BCG5SP    | \$ 1,961.05   |                                       |
| BearCat Export Conversion  | BCEXCON   | \$ 2,631.58   |                                       |
| Rear Tow Hitch Receiver  | BCRTOWR   | \$ 1,057.89   | \$ 1,005.0                            |
| Single Side Personnel Door w/Window/Gunport/Adj Ht Gunner Stand                  | BCSSPD    | \$ 5,263.16   |                                       |
| Supplemental Floor Armor/Blast Shield  | BCSFA     | \$ 5,541.05   |                                       |
| VSP Police Style Turret-Tower with Gunport                                       | BCVSPT    | \$ 11,586.32  |                                       |
| Water Monitor (Integration) with Joy Stick Control                               | BCMON     | \$ 36,824.21  | \$ 34,983.0                           |
| Water Monitor (Integration) w/Joy Stick Control: Bumper Mounted Nozzle           | BCMONBMN  | \$ 29,578.95  |                                       |
| Water Piercing Monitor   | BCWPN     | \$ 7,201.05   | \$ 6,841.0                            |
| Semi-Automatic Tire Inflation System (STIS)                                      | BCSTIS    | \$ 9,052.63   |                                       |
| Crows Integration w/24 Volt Conversion   | BCCRWS    | \$ 48,434.74  | \$ 46,013.0                           |
| Vehicle Front Stabilization System   | BCVFSS    | \$ 8,212.63   | \$ 7,802.0                            |
| Engineering Support Labor Rate (per hour)  | BCESLR    | \$ 273.68     | \$ 260.0                              |
|  |           |               |                                       |

Sales and Product Inquiries: Email: Sales@LencoArmor.com

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